



Job Posting: Supply Division, Department Manager – Range and Pasture

Job Type: Fulltime

Education Required: Bachelor's degree preferred.

Experience Required: Range and pasture experience & general farm animal experience. Sale and/or buying experience.

Salary: Competitive

Reports to: Ag Supply Division Manager

Company Highlights: Producers Cooperative Association located in Central Texas has been in business for over 70 years and is the largest member-owned cooperative in Texas. Producers Cooperative Association offers products, programs, and services to its members through its four operating divisions. Supply, Feed, Agronomy, and Energy.

Position Objective: Manage and oversee the range and pasture department, including all items and programs associated with product lines within the department. Manage and oversee other smaller departments as assigned.

Position Responsibilities: Purchase, display and market all products within the range and pasture department and other smaller assigned departments. Manage inventory and product programs. Work closely with range and pasture manufacture representatives, distributor representatives and Producers Cooperative's outside sales representatives to keep staff and customers abreast of the latest programs and products in the range and pasture industry. Strategically purchase, price and market products within assigned departments. Analyze product sales data. Maintain oversight of rules and regulations governing herbicides and pesticides. Supervise and train staff.

Position Requirements: Bachelor's degree preferred and or equal industry experience will be considered. A range and pasture background with an understanding of the ranching and farming industry is needed. Organized, systematic, results-driven characteristics with proven work history. Proficient computer skills. Ability to analyze sales data and make sound purchasing decisions. Strong understanding of marketing and selling. Administer and submit product programs, rebate programs, governmental reports, and internal reports quickly and accurately. Desired characteristics are exceptional customer service and problem solving for our members and customers. Must be able to work within a team environment and possess strong communication skills.

Other departments that may be assigned: Pet & Pet Food, Gift, Tack, Hardware, and Miscellaneous Supply.

Benefit Highlights: Producers Cooperative offers a competitive pay scale and benefits package, which includes health insurance, generous 401(k) programs, paid vacation and holidays, and profit sharing.

Submit Resume:

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Producers Cooperative Association

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